Corporate Office Bala Cynwyd, PA 800.873.4552 610.617.7940 Fax

**Central Region** 

Leawood, KS 877.439.7459 866.823.1864 Fax

**Metro Region** 

Ewing, NJ 866.586.6122 609.512.3141 Fax

Melville, NY 516.542.1200 516.542.8767 Fax

Mid-Atlantic Region Timonium, MD 877.562.2342

North Central Region Naperville, IL 800.547.9967 630.428.9639 Fax

Northwest Region Tualatin, OR 800.669.9497 800.364.6809 Fax

**Ohio Valley Region**Dublin, OH
877.521.8234
866.890.2509 Fax

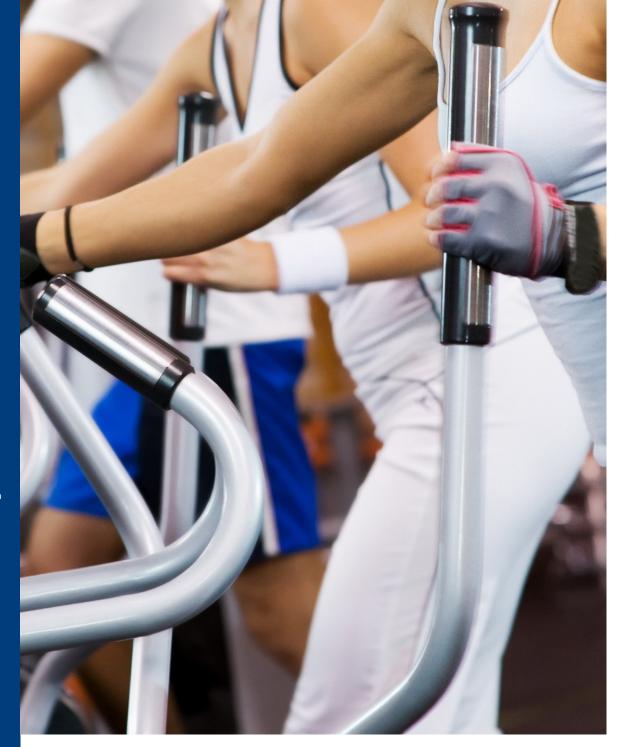
Rocky Mountain Region Englewood, CO 866.608.5898 303.200.5341 Fax

Southeast Region Alpharetta, GA 800.303.1728 770.799.3099 Fax

**Southwest Region** Plano, TX 866.246.5254 972.488.8530 Fax

**Sunbelt Region**Mission Viejo, CA
800.994.4121
949.582.1425 Fax

**West Region**Roseville, CA
800.846.9484
866.458.7695 Fax





A Member of the Tokio Marine Group

AM Best A++ Rating
Ward's Top 50
97.4% Claims Satisfaction
120+ Niche Industries



## HEALTH, FITNESS & WELLNESS

Philadelphia Insurance Companies (PHLY) subscribes to the belief that fitness is a key ingredient to wellness. Because we practice physical fitness in our lifestyle and have specialized in this growing industry, we understand how to provide broad-form insurance coverage for health clubs and fitness centers across the United States.

## **Key Benefits**

## General Liability

- Comprehensive General Liability limits to \$1M each occurrence/\$3M aggregate
- Special Events coverage outside the club is included for the entity and professional instructors or consultants
- Personal Injury Liability
- Coverage extended to contracted professionals for additional premium
- Employee Benefits Liability
- Coverage for tanning available
- Liquor Liability coverage available
- Abuse or Molestation coverage available

### Professional Liability

- Health and Fitness Professional Liability coverage form - limits available up to \$1M per professional incident and \$3M aggregate
- Coverage extended to entity and employed professionals including lifeguards, racket sports instructors, aerobic and fitness instructors

- Blanket limits with large in-house capacity
- Special Causes of Loss coverage on buildings, contents, business income, and extra expense
- Coverage extended to include property of customers in your care, custody, or control - \$10,000
- Coverage for outdoor pools and court surfaces
- Spoilage \$25,000
- Signs (attached or unattached) \$25,000
- Precious metals, including trophies \$5,000
- Business income and extra expense \$100,000

## Umbrella/Excess Liability

• Large Excess Limits available

## Automobile

- Owned/non-owned/hired auto
- Hired car physical damage
- Rental Reimbursement for private passenger

## Crime and Fidelity

- Theft, Disappearance, and Destruction -
- Forgery or Alteration/Employee Dishonesty

Bell Endorsement - Includes \$50,000 limits each for Business Travel Accident Benefit. Donation Assurance, Emergency Real Estate Consulting Fee, Identity Theft Expense, Image Restoration and Counseling, Key Individual Replacement Expenses, Kidnap Expense, Terrorism Travel Reimbursement, and Workplace Violence Counseling. \$25,000 limits for each Conference Cancellation, Fundraising Event Blackout, Political Unrest (\$5,000 per employee), Temporary Meeting Space Reimbursement, and \$1,500 Travel Delay Reimbursement

Crisis Management Enhancement Endorsement -\$25,000 limit for crisis management emergency response expenses incurred because of an incident giving rise to a "crisis"

## **Documents Required for Proposal**

- Completed, signed, and dated PHLY Health and Fitness Supplemental application Completed ACORD application(s)
- Currently valued insurance company loss runs for the current policy period plus three (3) prior years
- Copy of health club membership application, including waiver language
- Copy of medical disclosure
- Brochure, advertising materials, and website information

## **ABOUT US**

Company Profile
Philadelphia Insurance Companies (PHLY) headquartered in Bala Cynwyd, PA, designs, markets, and underwrites commercial Property/Casualty and Professional Liability insurance products, incorporating value-added coverages and services for select industries. By maintaining a disciplined approach to business, we provide greater security for our policyholders and superior value for our shareholder. PHIY has field offices strategically located across the United States to provide superior service. Rated "A++" (Superior) by AM Best Company. Rated "A+" by Standard & Poor's. PHLY is a member of the Tokio Marine Group, Japan's oldest and leading Property/Casualty insurer.

## **AM Best Rating**

## Standard & Poor's

## Ward's 50®

Nationally recognized as a member of Ward's 50 Benchmark Group of Property/Casualty insurance companies for outstanding achievement in the areas of financial strength, claims performance, and consistently favorable underwriting results.

# MISSION STATEMENT

PHLY is a team of motivated, high achievers committed to delivering innovative products and unsurpassed service to niche insurance markets. By maintaining a disciplined approach to business, we provide greater security for our policyholders and superior value for our shareholder. We believe that integrity and mutual respect are the foundation of long-term and fulfilling relationships with our employees, customers, and business partners.

# The PHLY Difference



## **Risk Management Services**

- Product specific web-based Risk Management Services solutions through PHLY.com/RMS
- Free online interactive Defensive Driver Training course and examination
- Regular e-flyer communications on current Risk Management Services issues and Large Loss Lessons Learned

#### 800.873.4552 | **PHLY.com** CONTACT US

13 REGIONAL OFFICES: For the office nearest to you, please see the listing on the front page.

**RISK MANAGEMENT SERVICES: 800.873.4552** 

**CLAIMS REPORTING: 800.765.9749** 

800.685.9238 Fax | E-mail: claimsreport@phly.com Gather facts, mitigate loss, inventory damage

E-mail: service@phly.com | Direct billed | MasterCard, Visa, Discover, electronic checks

**PAYMENT OPTIONS: 877.438.7459**